

Sold

# Manufacture

# Distribute

# Consumer

 **barker**

## PROFITABLE, LONG ESTABLISHED FOOD MANUFACTURER

This highly reputable business has been operating commercially since 1996 and is located in a gorgeous coastal town within the North Island.

The business manufactures relatively high value products to the very best of standards and the market has quickly recognised from day one, the quality of said products.

The business has 3 different brands which are distributed nationwide to a number of retail outlets and some selected supermarkets. They also process online sales direct to the consumer which counts for more than 25% of the total sales through the sophisticated online ordering and delivery system. This is an area which needs expansion as the demand is there! The diverse number of customers is one of the strengths of the business as there is no reliance on any single customer for sales.

The current part-time owner now wants to retire after being in business for more than 23 years and he is willing to assist with a handover period to ensure a seamless transition should the new owner desire.

The business is simple to run; currently requires very little input from the owner (around 3 hours per day), has clearly defined systems, has very reliable and skilled staff and there are management and systems in place that enable the staff to work without direct supervision.

The sales in the last 3 years have averaged \$700,000+/pa with a cash surplus for the part-time working owner in the 6 figures range.

This well-established business still has significant growth potential in the supermarket arena and ideally suits a skilled marketer/sales-oriented owner. It could also be a worthwhile 'add on' to an existing business.

Asking Price: \$395,000 which includes Stock of \$100,000 and Assets of \$200,000.

If you are interested and would like more information about this business, visit [www.barkerbusiness.co.nz/BBS2628](http://www.barkerbusiness.co.nz/BBS2628), register your details and submit the online Confidentiality

**Price** SOLD  
**Ref** BBS2628

### AGENT DETAILS

Paolo Delmonte - 021 507 116

### OFFICE DETAILS

Barker Business Brokerage  
0064 9 448 1285

  
barkerbusinesspremium  
NZ'S PREMIER BUSINESS SALES  
100% SALES GUARANTEE - NO CASH ADVANCE REQUIRED

Agreement.. Paolo will be in touch when he receives it.

\*Source of all advertisement information - Supplied by the Business Owner.